



Alfajiri

*Alfajiri Villas Rack Rates 2027*

*(Valid from 7th January 2027 to 6th January 2028)*

## Seasons

JAN	FEB	MAR	1-15 APR	16 APR 31 MAY	1-15 JUN	16 JUN 31 JUL	AUG	SEP	OCT	NOV	DEC
HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a two adult minimum occupancy in Cliff Villa for exclusive use of the villa. For families, teenager and children rates will apply.

## Cliff Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 1,100	\$ 1,100	\$ 990	\$ 930	\$ 930	\$ 810	\$ 810
GREEN SEASON	\$ 990	\$ 990	\$ 870	\$ 810	\$ 810	\$ 700	\$ 700

### Children's pricing as follows:

Teenagers 13 - 19 years at \$ 500 per night in own room.

Children 2 - 12 years at \$ 300 per night in own room.

Infants under 2 years free of charge.

In **Cliff Villa** up to nine guests can be accommodated in four spacious bedrooms, each having their own large bathroom. All rooms are air conditioned with mosquito nets (three double rooms and one twin). As size and interior decor in the rooms differ, Cliff Villa is not suitable for four couples; it is the ideal solution for large families or the ultimate romantic getaway. On the top floor is the Turret Suite, which has been rated as the most romantic room on the East African coast. On the first floor there are two double rooms with a shared private veranda, and on the ground floor a twin room. An extra bed can be added in the double room on the first floor.





## Seasons

JAN	FEB	MAR	1-15 APR	16 APR 31 MAY	1-15 JUN	16 JUN 31 JUL	AUG	SEP	OCT	NOV	DEC
HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a four adult minimum occupancy in Garden Villa for exclusive use of the villa. For families, teenager and children rates will apply.

## Garden Villa

SEASONS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 990	\$ 990	\$ 990	\$ 930	\$ 930
GREEN SEASON	\$ 870	\$ 870	\$ 870	\$ 810	\$ 810

### Children's pricing as follows:

**Teenagers** 13 - 19 years at \$ 500 per night in own room.

**Children** 2 - 12 years at \$ 300 per night in own room.

**Infants** under 2 years free of charge.

In **Garden Villa** up to ten guests can be accommodated in four large luxuriously appointed bedrooms, each with their own large bathroom, and all overlooking the Indian Ocean. All rooms are air conditioned with mosquito nets (three double rooms and one twin). An extra bed can be added in the twin room and also in the double room on the first floor. All rooms have different interior decoration, but are the same size, so Garden Villa is ideal for three couples travelling together or a large family.

## Seasons

JAN	FEB	MAR	1-15 APR	16 APR 31 MAY	1-15 JUN	16 JUN 31 JUL	AUG	SEP	OCT	NOV	DEC
HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a two adult minimum occupancy in Beach Villa for exclusive use of the villa. For families, teenager and children rates will apply.

## Beach Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS
HIGH SEASON	\$ 930	\$ 930	\$ 930	\$ 810	\$ 810
GREEN SEASON	\$ 810	\$ 810	\$ 810	\$ 700	\$ 700

### Children's pricing as follows:

Teenagers 13 - 19 years at \$ 500 per night in own room.

Children 2 - 12 years at \$ 300 per night in own room.

Infants under 2 years free of charge.

In **Beach Villa** up to six guests can be accommodated in two double bedrooms on the ground floor and one twin on the first floor. All bedrooms are air conditioned with mosquito nets and have their own en suite bathroom. This villa is deal for friends travelling together, families with children, or a couple that wants complete privacy.





## NOTES

- All rates are quoted in US dollars and are inclusive of all applicable taxes.
- Minimum stay requirement: 3 nights.
- Check-in time: 11h00 / Check-out time 10h00.
- Clients departing Alfajiri after lunch, **no later than 15h00**, will retain exclusive use of their villa with all services included at 30% of the applicable daily rate.
- **Clients departing after 15h00** will retain exclusive use of their villa with all services included at 100% of the applicable daily rate.
- Transfers from Diani Beach airstrip, located approximately 5 minutes' drive from the property, are included in our rates.
- Transfers from Mombasa International Airport are available at **USD 200 per vehicle**, using Alfajiri SUV vehicles with a maximum capacity of 4 passengers.

## CHRISTMAS POLICY

- Applicable from 22nd December 2027 to 6th January 2028.
- Christmas supplement of **USD 300 per adult, per night**.
- Garden Villa will be rented based on a minimum occupancy of **6 adults**.
- Cliff Villa will be rented based on a minimum occupancy of **5 adults**.
- Beach Villa will be rented based on a minimum occupancy of **4 adults**.
- **Minimum stay of 5 consecutive nights** applies for all bookings between 22nd December and 6th January inclusive.

## WHAT IS INCLUDED:

- Exclusive use of the villa and pool
- Full board accommodation
- Personalized menus
- Soft drinks, beer, wines and spirits
- Nannies available 24 hours
- Personal butler at your disposal
- Laundry
- WI-FI
- Guest library and games
- Airstrip transfers
- Use of golf clubs
- Use of snorkeling equipment

## EXCLUDED:

- Champagne
- Mombasa Airport Transfer
- Alfajiri Foundation contribution

## ACTIVITIES INCLUDED:

- Ngalawa (local African boats) at disposal for excursions to coral reef for snorkeling
- One daily massage
- Chauffeured transport within Diani Beach area
- Marine Education Center visits
- Sundowners
- Visits to community projects / orphanage
- Daily one-hour personal training session

## ACTIVITIES EXCLUDED:

- Yoga classes
- Jet ski dolphin safari
- Scuba diving excursions and courses
- Deep sea fishing
- Kitesurfing / windsurfing courses and rental
- Dhow excursion to Kisite Marine National Park
- Golf at the nearby 18 hole Golf Course
- Day safaris to Shimba Hills National Park



## ALFAJIRI FOUNDATION

- Each guest will contribute a mandatory donation of \$10 per adult and teenager \$5 per child, per night, to the Alfajiri Foundation.
- All donations support marine conservation projects and local schools.

## TERMS OF PAYMENT

- **A 25% non-refundable deposit** of the total accommodation cost is required to confirm all bookings.
- The remaining balance is due **60 days prior to arrival**.

## CANCELLATION POLICY

- All cancellation must be submitted in writing and will result **in the loss of the deposit**.
- Cancellations received **60-31 days prior to arrival** will incur a charge of **50% of the total accommodation cost**.
- Cancellations received **within 30 days of arrival** will incur a charge of **100% of the total accommodation cost**.
- Should entry into Kenya be disrupted by government travel restrictions, confirmed bookings may be rolled over and used within 12 months of the original travel date, without cancellation penalties.

## INSURANCE

- Clients must obtain comprehensive travel insurance prior to travel, covering cancellation, medical expenses, personal belongings and money.

## RATES

- In the event of any increase in government taxes, training levies or service charges, **Alfajiri Villas reserves the right to adjust contract rates accordingly** from the effective date of such changes. Alfajiri Villas may, at its discretion and with **no less than one month's written notice**, amend the contract rates.

## LIABILITY DISCLAIMER

- Magiufa Ltd., trading as Alfajiri Villas, together with its owners, directors, management and employees, shall not be held liable for any illness, injury or death, nor for loss or damage of any nature, suffered by guests while on the property or while travelling to or from the property.

## DISPUTES

- Any concerns must be brought to the attention of management **prior to the guest's departure**, allowing resolution on site whenever possible. If unresolved, such matters must be submitted in writing **within 14 days of departure**. All disputes shall be governed exclusively by **Kenyan law**.