



*Alfajiri*

*Alfajiri Villas Rack Rates 2024-25*

*(Valid from 7th January 2024 to 6th January 2025)*



# Seasons

22 DEC - JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC - 7 JAN
HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a two adult minimum occupancy in Cliff and Beach Villa, and four adults in Garden Villa for exclusive use of each villa. For families teenager and children rates will apply.

# Cliff Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 950	\$ 950	\$ 950	\$ 800	\$ 800	\$ 800	\$ 800
GREEN SEASON	\$ 850	\$ 850	\$ 850	\$ 700	\$ 700	\$ 700	\$ 700
<p><b>Children’s pricing as follows:</b> <b>Teenagers</b> 13 - 19 years at \$ 450 per night in own room. <b>Children</b> 2 - 12 years at \$ 350 per night in own room. <b>Infants</b> under 2 years free of charge.</p>							

In **Cliff Villa** up to nine guests can be accommodated in four spacious bedrooms, each having their own large bathroom. All rooms are air conditioned with mosquito nets (three double rooms and one twin). As size and interior decor in the rooms differ, Cliff Villa is not suitable for four couples; it is the ideal solution for large families or the ultimate romantic getaway. On the top floor is the Turret Suite, which has been rated as the most romantic room on the East African coast. On the first floor there are two double rooms with a shared private veranda, and on the ground floor a twin room. An extra bed can be added in the double room on the first floor.







## Seasons

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HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a two adult minimum occupancy in Cliff and Beach Villa, and four adults in Garden Villa for exclusive use of each villa. For families teenager and children rates will apply.

## Garden Villa

SEASONS	4 ADULTS	5 ADULTS	6 ADULTS	7 ADULTS	8 ADULTS
HIGH SEASON	\$ 950	\$ 950	\$ 950	\$ 800	\$ 800
GREEN SEASON	\$ 850	\$ 850	\$ 850	\$ 700	\$ 700
<p><b>Children's pricing as follows:</b>  <b>Teenagers</b> 13 - 19 years at \$ 450 per night in own room.  <b>Children</b> 2 - 12 years at \$ 350 per night in own room.  <b>Infants</b> under 2 years free of charge.</p>					

In **Garden Villa** up to ten guests can be accommodated in four large luxuriously appointed bedrooms, each with their own large bathroom, and all overlooking the Indian Ocean. All rooms are air conditioned with mosquito nets (three double rooms and one twin). An extra bed can be added in the twin room and also in the double room on the first floor. All rooms have different interior decoration, but are the same size, so Garden Villa is ideal for three couples travelling together or a large family.



# Seasons

22 DEC - JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC - 7 JAN
HIGH	HIGH	HIGH	HIGH	GREEN	GREEN	HIGH	HIGH	HIGH	HIGH	GREEN	HIGH

Rates are per person per night with a two adult minimum occupancy in Cliff and Beach Villa, and four adults in Garden Villa for exclusive use of each villa. For families teenager and children rates will apply.

# Beach Villa

SEASONS	2 ADULTS	3 ADULTS	4 ADULTS	5 ADULTS	6 ADULTS
HIGH SEASON	\$ 850	\$ 850	\$ 850	\$ 750	\$ 750
GREEN SEASON	\$ 750	\$ 750	\$ 750	\$ 650	\$ 650
<p>Children’s pricing as follows: Teenagers 13 - 19 years at \$ 450 per night in own room. Children 2 - 12 years at \$ 350 per night in own room. Infants under 2 years free of charge.</p>					

In **Beach Villa** up to six guests can be accommodated in two double bedrooms on the ground floor and one twin on the first floor. All bedrooms are air conditioned with mosquito nets and have their own en suite bathroom. This villa is deal for friends travelling together, families with children, or a couple that wants complete privacy.







## NOTES

- Rates are applicable from 7th January 2024 up to 6th January 2025.
- Rates are in USD inclusive of all taxes.
- Minimum stay 3 nights.
- Check-in time is 11h00.
- Check-out time is 10h00.
- Clients leaving Alfajiri after lunch, no later than 15h00 will have their villa on exclusive use with all services included at 30% of the daily rate.
- Clients leaving Alfajiri after 15h00 will have their villa on exclusive use and all services included at 100% of the daily rate.
- Located only a 5 minute drive from Ukunda airstrip in Diani.
- Transfer from Mombasa airport \$ 200 by Alfajiri SUV vehicles, maximum 4 passengers.

## CHRISTMAS POLICY

- Applicable from 22nd Dec 2024 to 6th Jan 2025.
- Supplement \$ 300 per person per night.
- Garden and Cliff Villa will be rented based on a minimum occupancy of 6 adults.
- Beach Villa will be rented based on a minimum occupancy of 4 adults.
- Minimum 7 night stay from 22nd December to 6th January, inclusive.



## WHAT IS INCLUDED:

- Exclusive use of the villa and pool
- Full board accommodation
- Personalized menus
- Soft drinks, beer, wines and spirits
- Nannies available 24 hours
- Personal butler at your disposal
- Laundry
- WI-FI
- Guest library and games
- Airstrip transfers
- Use of golf clubs
- Use of snorkeling equipment

## EXCLUDED:

- Champagne
- Mombasa Airport Transfer
- Alfajiri Foundation contribution

## ACTIVITIES INCLUDED:

- Ngalawa (local African boats) at disposal for excursions to coral reef for snorkeling
- One daily massage
- Chauffeured transport within Diani Beach area
- Marine Education Center visits
- Sundowners
- Visits to community projects / orphanage
- Daily one-hour personal training session

## ACTIVITIES EXCLUDED:

- Yoga classes
- Jet ski dolphin safari
- Scuba diving excursions and courses
- Deep sea fishing
- Dolphin tour
- Kitesurfing / windsurfing courses and rental
- Dhow excursion to Kisite Marine National Park
- Golf at the nearby 18 hole Golf Course
- Day safaris to Shimba Hills National Park



## **Alfajiri Foundation**

- Each guest will contribute a donation of \$10 per adult and per teenager per night and \$5 per child per night to the Alfajiri Foundation.
- All donations will support marine conservation organisations and local orphanages.

## **Terms of Payment**

- A 25% non-refundable deposit of the cost of accommodation is required to hold and confirm bookings.
- The remaining balance is due 60 days prior to the arrival date.
- **COVID-19 Booking Policy;** should entry in Kenya be disrupted by government travel restrictions, all confirmed bookings will qualify to roll out and be used within 12 months of the original travel date without cancellation fees being applied.

## **Cancellation Policy**

- Cancellation should be in writing and will result in the loss of the deposit.
- If cancellation occurs within 60-31days before arrival, 50% of the cost of accommodation will be charged.
- If cancellation occurs within 30 days of the arrival date, 100% of the cost of accommodation will be charged.
- Guests should have a travel insurance policy covering deposit paid to confirm reservation.

## **Insurance**

Clients must take out comprehensive insurance cover before travel for cancellation, medical expense, personal baggage and money.

## **Rates**

In the event of increase in any tax, training levy, or service charge, Alfajiri Villas, reserve the right to adjust all contract rates accordingly from the date of such change. Alfajiri Villas may at its discretion, but not less than one months notice in writing to the Operator, alter the contract.

## **Liability Disclaimer**

Magiufa Ltd. Trading as Alfajiri Villas and its owners, directors, management and employees shall not assume liability for any illness, injury or death to persons visiting the property nor for any other incident of any nature involving any client(s) while they are on the property nor while travelling to or from the property. Magiufa Ltd. Trading as Alfajiri Villas cannot be held responsible for loss or damage.

## **Disputes**

All concerns must be brought to the attention of the management prior to the client's departure in order to finalize the issues on the ground at the time. Should this not be possible then they are to be followed up in writing no later than 14 days after departure where the Kenyan legal system will be adhered to exclusively.

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